

## **Job Description for Equity Advisor**

**Designation: - Senior Executive/ Assistant Manager / Deputy Manager / Senior Manager**

### **Job description**

- Acquisition of minimum 3 clients per month for offline equity dealing and advise the same.
  - Review relationship in case of existing clients and increase revenue through them
  - Obtain minimum five client references from existing and new clients for business expansion.
  - Client Servicing based on research and back office inputs
  - Order executions in NSE,BSE and Derivatives ( Neat / Bolt / Odin terminal operators should be able to execute trades with speed and accuracy )
  - Provide Confirmation to Clients on Order Status and Trade Status.  
Update Clients on Pay-in & Pay-out, margin funding etc as required
  - Resolve all customer queries
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- **Candidate should have NISM Derivative Series VIII certificate .**
  - Excellent Knowledge in Capital Market and good speed in executing trades
  - Strong focus on client acquisition, client servicing with good sales acumen
  - Excellent Networking skills for new business development

**Interested Candidates please share your profile on [Smitamundada@rathi.com](mailto:Smitamundada@rathi.com)**

**Role**Customer Service Manager

**Industry Type** Banking

**Functional Area** Financial Services, Banking, Investments, Insurance

**Employment Type** Full Time, Permanent

**Role Category** Retail/Personal Banking

**Education**

**UG** : Any Graduate