

Product Manager - Investments

1. Having up-to-date Product information including upcoming and current products.
 - Business Strategy to increase AUM Business through branch/franchisee channels
 - Designing of Contest and RNR for Sales and Dealing Team in discussion with Management.
2. Manage queries from sales team as well as dealing with Insurance Company on their New and Existing Product Launch
 - Pan India conducting investment Campaigns , Quarterly events across all branches for generating Prospect leads and activating existing dormant clients by selling Insurance Product
 - Building good rapport with Insurance Company to get sponsorship for conducting RNR Activities for internal employees