

Job Description for Equity Advisor

Designation: - Senior Executive/ Assistant Manager / Deputy Manager / Senior Manager

Job description

- Acquisition of minimum 3 clients per month for offline equity dealing and advise the same.
 - Review relationship in case of existing clients and increase revenue through them
 - Obtain minimum five client references from existing and new clients for business expansion.
 - Client Servicing based on research and back office inputs
 - Order executions in NSE,BSE and Derivatives (Neat / Bolt / Odin terminal operators should be able to execute trades with speed and accuracy)
 - Provide Confirmation to Clients on Order Status and Trade Status.
Update Clients on Pay-in & Pay-out, margin funding etc as required
 - Resolve all customer queries
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- **Candidate should have NISM Derivative Series VIII certificate .**
 - Excellent Knowledge in Capital Market and good speed in executing trades
 - Strong focus on client acquisition, client servicing with good sales acumen
 - Excellent Networking skills for new business development

Interested Candidates please share your profile on anuradhadas@rathi.com

RoleCustomer Service Manager

Industry TypeBanking

Functional AreaFinancial Services, Banking, Investments, Insurance

Employment TypeFull Time, Permanent

Role CategoryRetail/Personal Banking

Education

UG :Any Graduate