

## **JOB PROFILE**

DEPARTMENT &  
SUB-DEPARTMENT

Private Wealth Management &  
Market Linked Debentures Team

**JOB TITLE/DESIGNATION**

Market Linked Debentures Design

### **PRIMARY JOB RESPONSIBILITIES**

#### **End to end process of Structured Products Design**

1. SP Launch Presentations
2. Understanding of Structured Product and its construct and its unwinding
3. Preparation of Termsheets, Payoffs and Allotment Letters for SP issuances
4. Competition Analysis
5. Maintaining and record keeping of Structured Products Data
6. Resolving RM/AM queries on Structured Products and its training

### **REPORTING STRUCTURE**

**Position reporting to:** Head/Co-Head Market Linked Debentures

### **QUALIFICATIONS REQUIRED**

CA/ MBA-Finance/ CFA (US)

### **EXPERIENCE**

0 – 2 yrs of experience in a Sales/Product role working in Financial Services industry

### **FUNCTIONAL / TECHNICAL & BEHAVIOURAL SKILLS REQUIRED**

#### **Functional / Technical Skills**

1. Basic Knowledge and understanding of Finance, Derivatives
2. Basic understanding of broader financial markets across asset classes and basic Knowledge of Financial Products
3. Basic skills to read Financial Statements
4. Intermediate skills of MS Excel and PowerPoint

#### **Behavioral Skills**

1. Diligent with attention to detail
2. Sales & Marketing Skills
3. Good Communication and Interpersonal Skills
4. Go-Getter Attitude
5. Team player

**AGE GROUP PREFERRED**

21-28 Years