

## **RM- Relationship Manager**

- ✚ Would be responsible for acquisition and servicing of clients
- ✚ Regular client meetings
- ✚ Servicing the clients via wide range of financial services we have in our kitty
- ✚ Revenue Generation
- ✚ Individual should have the keenness to learn and grow in one of the most dynamic and fastest growing industry
- ✚ Should be adaptive to new learnings
- ✚ Should have good communication skills
- ✚ Should be well social networked
- ✚ Understanding of Financial services would be preferred.
- ✚ Would be responsible for acquisition and servicing of the clients with the wide range of services we have to offer

### **Roles and Responsibilities**

- Would be responsible for acquisition for Demat Account and all other financial products and servicing of clients
- Regular client meetings
- Servicing the clients via wide range of financial services we have in our kitty
- Revenue Generation
- Individual should have the keenness to learn and grow in one of the most dynamic and fastest growing industry
- Should be adaptive to new learnings
- Should have good communication skills
- Should be well social networked
- Understanding of Financial services would be preferred.
- Would be responsible for acquisition and servicing of the clients with the wide range of services we have to offer

### **Desired Candidate Profile**

- Minimum 1 - 2 years of experience in the similar field from Financial industry.
- Graduation or any other diploma
- able to maintain a good relationship with clients
- Good communication skills

### **Perks and Benefits**

- Incentive

Interested candidates can directly contact at 8697730260 or send their resume in [anuradhadas@rathi.com](mailto:anuradhadas@rathi.com)