

Designation: Desk Head- Commodity (Sr Mgr/ AVP/VP)

Location: Regional office

Role: Desk Head Role

Reporting to: Regional Director

JOB ROLE & Responsibilities:-

- Handling Team of Commodity-Relationship Managers
- Acquiring high value relationships into the HNI & Corporate Clients (Commodity).
- Managing relationship of clients, retaining & enhancing advisory relationship
- To generate revenue from new clients.
- To execute cross sell efforts as per focus of the organization at any given point in time.
- To keep one self-updated on the financial markets and in advisory products / services in particular.

Criteria for Recruitment:-

- **Qualification:** - Graduate/PG/MBA from reputed institute or Graduate from good college.
- **Experience:** - Minimum 8 to 15 yrs in handling Commodity HNI relationship, /Trader clients from Stock Broking companies.
- Looking for candidates from Commodity Broking having good vintage in their present as well as previous companies (At least minimum tenure of 2-3 yrs in previous employer)
- Note: Candidates who can move with team of RM's & Dealers can be preferred.
- **CTC: Rs 10 to 15 LPA (no Constraint for Right Candidate)**

Designation Role: Relationship Managers

Department: Commodity

Reporting to: Commodity Desk Head

Location: Regional office-

JOB ROLE & Responsibilities:-

- Acquiring HNI & Corporate Relationship Accounts –
- Managing relationship of super HNI clients, retaining & enhancing advisory relationship
- To generate revenue from existing customers mapped and from new clients. –
- To keep one self-updated on the financial markets and in advisory products / services in particular.

Criteria for Recruitment:-

Qualification ANY Graduate/PG/MBA from reputed institute or Graduate from good college.

Experience Minimum 2 to 8 yrs in handling commodity HNI relationship/Trader clients from Banks & Stock Broking Commodity segment with good business / market knowledge.

CTC: Rs 3 to 7 LPA (no Constraint for Right Candidate)